

PERIODIC DISCLOSURES
FORM NL-6-COMMISSION SCHEDULE



Royal Sundaram General Insurance Co. Ltd
(Formerly known as Royal Sundaram Alliance Insurance Company Ltd)

31-Mar-17

Particulars	QUARTER ENDED 31ST MARCH 2017															
	Fire Revenue Account		Marine Revenue Account			Miscellaneous Revenue Revenue Account										Total
	Fire	Marine	Marine Hull	Marine Total	Motor OD	Motor TP	Motor	Workmen's Compensation / Employers Liability	Total Public / Product Liability	Engineering	Total Personal Accident	Total Health Insurance	Others	Miscellaneous Total	Total	
Commission paid																
Direct	21,281	7,123	52	7,175	1,79,281	487	1,79,768	1,069	1,864	13,163	11,837	68,959	6,574	2,83,234	3,11,690	
Add: Re-insurance Accepted	484	-	-	-	-	-	-	-	-	136	-	-	-	136	620	
Less: Commission on Re-insurance Ceded	(29,136)	(4,258)	(100)	(4,358)	(24,942)	-	(24,942)	(107)	(989)	(25,029)	(2,557)	(78,838)	(2,343)	(1,34,805)	(1,68,299)	
Net Commission	(7,371)	2,865	(48)	2,817	1,54,339	487	1,54,826	962	875	(11,730)	9,280	(9,879)	4,231	1,48,565	1,44,011	

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	Fire	Marine	Marine Hull	Marine Total	Motor OD	Motor TP	Motor	Workmen's Compensation / Employers Liability	Total Public / Product Liability	Engineering	Total Personal Accident	Total Health Insurance	Others	Miscellaneous Total	Total	
Commission paid																
Direct	15,788	5,190	-	5,190	1,54,150	3,393	1,57,543	946	1,803	11,885	8,862	62,798	4,795	2,48,632	2,69,610	
Add: Re-insurance Accepted	314	-	-	-	-	-	-	-	-	1,372	-	-	-	1,372	1,686	
Less: Commission on Re-insurance Ceded	(25,602)	(5,646)	18	(5,628)	(22,355)	-	(22,355)	(94)	(334)	(27,340)	(1,108)	(48,508)	(1,714)	(1,01,453)	(1,32,683)	
Net Commission	(9,500)	(456)	18	(438)	1,31,795	3,393	1,35,188	852	1,469	(14,083)	7,754	14,290	3,081	1,48,551	1,38,613	

Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:

	For Q4 2016-17	For Q4 2015-16
Agents	71,528	38,018
Brokers	1,86,608	1,68,773
Corporate Agency	53,554	62,819
Referral	-	-
Others (pl. specify)	-	-
TOTAL (B)	3,11,689	2,69,610

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	Fire	Marine	Marine Hull	Marine Total	Motor OD	Motor TP	Motor	Workmen's Compensation / Employers Liability	Total Public / Product Liability	Engineering	Total Personal Accident	Total Health Insurance	Others	Miscellaneous Total	Total	
Commission paid																
Direct	1,07,189	36,919	52	36,971	6,61,483	3,546	6,65,029	4,801	7,263	41,934	47,318	2,55,045	9,548	10,30,938	11,75,098	
Add: Re-insurance Accepted	15,727	-	-	-	-	-	-	-	-	1,257	-	-	-	1,257	16,984	
Less: Commission on Re-insurance Ceded	(1,43,535)	(28,695)	(1,122)	(29,817)	(97,385)	-	(97,385)	(531)	(7,511)	(1,11,454)	(7,528)	(1,86,801)	(8,454)	(4,19,664)	(5,93,016)	
Net Commission	(20,619)	8,224	(1,070)	7,154	5,64,098	3,546	5,67,644	4,270	(248)	(68,263)	39,790	68,244	1,094	6,12,531	5,99,066	

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	Fire	Marine	Marine Hull	Marine Total	Motor OD	Motor TP	Motor	Workmen's Compensation / Employers Liability	Total Public / Product Liability	Engineering	Total Personal Accident	Total Health Insurance	Others	Miscellaneous Total	Total	
Commission paid																
Direct	77,266	36,934	-	36,934	5,14,800	5,675	5,20,475	3,973	7,249	35,629	44,597	2,41,012	7,400	8,60,335	9,74,535	
Add: Re-insurance Accepted	5,139	-	-	-	-	-	-	-	-	2,667	-	-	-	2,667	7,806	
Less: Commission on Re-insurance Ceded	(1,15,579)	(33,939)	(632)	(34,571)	(75,199)	-	(75,199)	(424)	(2,651)	(1,19,675)	(4,902)	(57,935)	(6,919)	(2,67,705)	(4,17,855)	
Net Commission	(33,174)	2,995	(632)	2,363	4,39,601	5,675	4,45,276	3,549	4,598	(81,379)	39,695	1,83,077	481	5,95,297	5,64,486	

Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:

	2016-17	2015-16
Agents	2,03,161	1,38,780
Brokers	7,27,961	5,77,955
Corporate Agency	2,43,976	2,57,799
Referral	-	-
Others (pl. specify)	-	-
TOTAL (B)	11,75,098	9,74,535

Note: The profit/commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.